

**Appendix C to DIR Contract No. DIR-SDD-1671  
Pricing Index**

| <b>Product Description</b>          | <b>Customer Discount</b> |
|-------------------------------------|--------------------------|
| HP Wide Format Printers             | 25%                      |
| All Other HP Printers & MFP         | 27-29%                   |
| HP Scanners                         | 29%                      |
| <b>Related Services Description</b> | <b>Customer Discount</b> |
| ARC Install                         | 20%                      |
| ARC De-install                      | 20%                      |
| HDD Erase                           | 20%                      |
| HDD Destruction                     | 20%                      |
| ARC Managed Print Services          | 0%                       |